Current Date

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RE: New Club Ownership

Welcome to Calypso Vacation Club! You are embarking on an unequaled adventure in vacation club ownership with Calypso, the leader in vacation club ownership. With hundreds of resorts worldwide, and dozens of affiliate partners, Calypso offers the ultimate in vacation experiences. We are glad you chose to us!

The following Quick Start Guide will get you started on your travel experiences. Of course, our Vacation Travel Assistants are available weekdays from 9:00-5:00 EST, and just a phone call away at 1-800-555-7192. For even quicker booking and access to online support, visit us at http://calypso.active.com.

Happy travels!

Your Calypso Support Team

**Welcome to the Club!** This new owner guide is designed with you in mind. The Calypso Vacation Club is your destination for family fun, exciting travel, and rewarding stays around the world. We are certainly glad you are have chosen to spend your valuable vacation time with us by purchasing {number of points} points in the vacation club. Your purchase means you will be able to choose from over 120 resorts worldwide, all owned and operated by Calypso. You can be assured of excellent and reliable service as we strive to make your vacation dreams come true.

*Calypso Vacation Club*

***Relax with Us!***

This Quick Start Guide explains the details of your club ownership, including an overview of the points system, pricing, options, and special offers. So dive right in! We look forward to welcoming you at a Calypso resort in the near future!

# Explore the World with the Leader in Vacation Club Ownership

For more than 20 years, Calypso Vacation Club has occupied the top spot in the vacation ownership industry, delivering the best in vacation experiences to more than 300,000 owner families globally. And we are very pleased to present our newest vacation program—Calypso Connections—an ownership program based on a simple point-based plan that provides the utmost *flexibility*, *convenience*, and *affordability*. No tied to a particular property, Calypso Connections enables you to use your points wherever and whenever you choose. You can even carry over points from one year to the next, so you can save up for the trip of a lifetime!

Flexibility

Experience exotic destinations, dream cruises, and more through the Encore Program.

Book a Studio, Townhome, or Cabin with spacious accommodations for a family of just about any size.

Explore hundreds of Calypso-owned resorts worldwide, using your points or Bonus Time.

Convenience

* Automatically receive an annual allotment of points, based on your initial purchase plan. There is no need to reserve points. They are yours automatically for your vacation planning!
* Book online, or work with an experienced Vacation Planning Advisor, making sure all of your vacation needs are met.
* Borrow points for even more convenience in vacation planning.

Affordability

* Enjoy vacations that you *own*. Become a valued vacation club owner, purchasing only the points you need. You can always purchase more later if your dreams expand!
* Avoid rising regular resort or rental costs.
* Own a deeded real-estate timeshare and deduct property-related travel expenses from your taxes.

# Vacation Club Points

Owning your own piece of paradise, wherever you want it to be (and it can vary from year to year!) is simple with our points-based approach to club ownership. It is as easy as 1-2-3!

## Purchase Points

You know how much you want and how much you can afford. Work with a Calypso Vacation Advisor to purchase just the right amount of real estate interest in Calypso properties. Here is how it works:

* Determine your family’s vacation needs and base your purchase on that information.
* For a little as $11,700, you can own a timeshare that earns 8,000 points to spend each year. With in-house financing, you can make a monthly payment toward a dream vacation.
* Use your points however you choose. A Calypso resort is never far away.

Plan Your Vacation

Use your points like a gift card in a global market. Spend them for stays at any of hundreds of Calypso resorts worldwide or for once-in-a-lifetime vacation experiences.

* Choose when, where, and for how long you want to stay. You have your choice of accommodations.
* Use our easy-to-follow online planning tools to keep up with your points and to make and cancel reservations.
* Make points reservations
* Calculate vacation points
* Pay your maintenance points and annual dues
* Discover last minute deals and resort specials
* Access frequently asked questions
* With each reservation, purchase affordable points-protection insurance so you can cancel reservations without losing points. You never know what life has in store!
* Use points from past or future allotments, or purchase additional points as your vacation needs change.

## Take Off!

The world is your oyster. And with Calypso points, you can truly travel it!

* Not only are you entitled to stays at Calypso resorts, but you can take advantage of hundreds more destinations with our affiliate partners.
* Cruises, safaris, European adventures, and destinations in our own United States are within easy reach. Take your pick!

# The Points System

When you become a Calypso Club owner, you purchase a deeded interest that guarantees you the same number of vacation points each year. As an owner, you are required to pay maintenance fees and annual club dues. With as few as 1,500 points, you can begin your adventure. The table below summarizes our most popular Calypso Points ownership levels.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Calypso Club Points | Purchase Price (one- time) | Maintenance Fees | Annual Club Dues | Total Fees and Dues |
| 1500 points | $11,700 | $325 | $175 | $500.00 |
| 2500 points | $19,250 | $575 | $175 | $750.00 |
| 3500 points | $25,300 | $785 | $175 | $960.00 |
| 5000 points | $30,250 | $1,015 | $175 | $1,190.00 |
| 6500 points | $34,890 | $1,500 | $215 |  |

Table 1: Calypso Points System

# Ready to Begin Your Experience?

Along with this Quick Start Guide, you can explore several avenues of information. Visit us online at http://calypso.active.com and check out our FAQ section. Or speak with a vacation advisor at 800-555-7812 for complete assistance in planning your next vacation. We can help you explore options based on your vacation lifestyle and availability.

## Destinations Plus

With so many destinations around the world, Calypso Vacation Club can help you manage all of your travel dreams. To make it a bit easier, we have designed themed collections that are easy to book and that just might be exactly what you are looking for.

### The World of Calypso

Go where you like, even if that means traveling around the world. Although Calypso might not be exactly where you want to be, we bet one of our affiliate partners will be. And that’s the beauty of *The World of Calypso*. We can help you plan a globe-trotting vacation, all within the bounds of Calypso’s pricing plans and security features.

### Calypso Carnival

Stay close to home—in the United States. You can choose from 128 resorts nationwide, with at least one in every state except Rhode Island. Enjoy the mountains, the beach, or a cityscape. Your choice!

### Explorer

For the more adventuresome set, enjoy hiking, camping, kayaking, and all sorts of exploring in our more rustic destinations. From a seven-mile hike and an overnight stay atop LaGrange Mountain in Vermont to a horseback trek through the Red Desert, you can enjoy all that nature (and Calypso!) has to offer.

## Bonus Time

Want to plan a vacation but a bit short on points? As a Calypso owner, you can use Bonus Time to book reservations at affordable rates, regardless of the number of points in your inventory. Make your reservations within the reservation window shown in the table below, booking either online or by calling Calypso Vacation Services.

**For more information, call 1-800-555-7812.**